

Red Eye Yacht Club Board Meeting

Pledge of Allegiance

I. Call to order

Date: November 21, 2024

Time: 7:00pm

II. Roll Call

Absent: Steve C. Mike D.

Present: Bob B. Mike M. Steve R. Ernie. Shawn & Melissa. Aimee. Neil. Andy. Dave C. Kyle. Bob D. Chip.

III. Approval of minutes from last meeting

Motion to approve Dave C . 2nd Dave Carnaggio.

Neil says not approving. We went through a motion during old business that was not approved.

Dave C says no. removing his motion.

Andy withdraws approval from last meeting and wants no part of it.

Jeannie says people were saying to table the motion, but majority seemed they didn't want to table it. Bob says we didn't table it. and we didn't clear the motion.

Old Business minutes taken are in question. There are board members who were confused about what motion was in place.

Chip says he thought they were just voting on ken and karen. Bob says you can't discriminate.

Mike M – says we can give ken & karen free reign of the club but there are other PCs that we don't want here. Randy, jerry & down the line. Each PC would have to be watched.

Motion to approve the minutes by Steve R except the Old Business that will be entertained at old business this meeting. 2nd Dave C. Approved.

Steve R - are we handling the board meeting as usual, then addressing all the tabled items and the ken& karen PC issue? Yes.

Steve R hands out for job descriptions for Board Members. Guidelines for the Board Members.

IV. Entertainment / Kitchen – Chairman Ernie/Kitty

Ernie – brunch for Santa might be cancelled only 4 kids. Christmas party is the meeting on Dec 13th. Party & Pot Luck. Email to send out by Becky. Include Kyles information about the child they adopted.

Steve R -Bull and Oyster Roast – January 18th 2025. 1st Event of the year.

Bob – do you have Kennys number for snow removal?

Steve R – we need to discuss.

Jeannie – that can be hours for member (snow removal).

Kate - Tasha is working on new website. Needs calendar. Can we post it somewhere?

Erni – we can get something together to put at the club. Aimee will put on FB

V. **Bar Committee – Chairman** Shawn/Melissa

Shawn – Roy installed a new cooler. Shawn would like to talk about it before we do things like that. Its taking up some bar space. Include his information in the newsletter, so people can get in touch with him.

Bob says the fridge looks great. Thank you.

Steve R – bar stockers – you’ve got two. Do you need 3?

Shawn - He will get in touch with stockers – Mark M & Kate.

Mark M – pokey does it intermittently.

Discussion about stocking. Andy says he can do it.

Kyle – do you still want a small freezer for the bar. We can’t we use the big freezer anymore for the glasses. It’s a health dept issue. The freezer is in the budget.

Mark M – is this solely for the martini glasses? Beer glasses, martini glasses. Ernie & Mark M says there is a countertop freezer that can be bought. Discussion.

Kyle says he, Shawn and melissa will look to see what is needed.

VI. **Finance Committee – (NOVEMBER ONLY)** Steve/Ernie/Cambria/Sharon/Jeannie

Erni – budget is over by \$11,500. Took last years budget, added last two months. Income wasn’t a problem. Expenses that are going to happen. Taxes, rent, bar, etc.

\$8000 for piers that need to be repaired – fire boxes, other work. All that together. didn’t include lawn care, snow removal, \$7000 compressor that needs to be repaired.

Talked about income and where to get it from. Raise the liquor/beer prices. Everything by \$.50. Raise slip fees can be done without membership approval. We can also do an emergency collection of up to \$200 but that has to be voted on by the membership. I don’t think that is going to happen. The board needs to make a decision tonight. Fees across the board need to go up. What can we raise without going to the membership.

She needs \$12,000-13,000. We can take the compressor off, but if it blows, we’re in trouble. We can’t take that off.

\$200 that we put on the chit cards is already included in the budget. We have to keep it there to keep it in the income. **Increase each rental type up by a certain amount and same for bar fees.**

Kyle – dinghy racks in the water are actually jet ski racks. People are complaining because of the damage. They are jet ski racks. It’s not appropriate to let someone’s stuff get damaged.

Roy – can we have fundraisers to raise money instead of charging ourselves. We need outside money instead of us keep paying ourselves.

Mark M – has anyone done research on how much we lost with the social members.

Ernie – she ran the numbers.

Mark m – there are a lot less people here. We did have a lot of people here that we didn't know who they were but were coming in the off season and spending money at the bar.

Ernie – we had social members coming into the bar to play pool. They were working the system and not charging correct prices for the bar.

Jeannie – 2023 to 2024 \$6500 less than last year in bar. Income 2023 \$67362. 2024 \$60871. \$35364 compared to \$30004.... Prices to buy supplies, etc.

Chip – mark m when we had all those social members joining here for \$50 but they weren't drinking here. Baltimore yc is very expensive. Their bar was also shut down. Chip says sue haven raised their prices and middle river. We need to proactive. C pier needs to be redone. Bulkhead might need to be redone. There are other marinas who charge over \$4000. We are a lot less.

Mark M - can we do fundraisers so the cost isn't just on the membership.

Terry – some social members aren't coming back.

Kyle – bar revenue is down due to morale; everyone is frustrated and talking about each other. Morale boost. Andy has said it numerous times. Its constant BS. As far as pricing, no one wants to pay more. But we are barely surviving. We haven't had an increase in 15 years. We don't reach out to the community. We don't encourage membership. We have a bad attitude and people don't want to come to events. We don't have to like each other. if you don't want to be here then don't be here.

Kate – we don't bring other people in, we can bring friends and family. We can do fundraises. Paint night. Trivia nights. Etc. members need to bring friends and family. PCs don't make them do hours. Pay the social membership fee. To bring in money.

Erni – agrees with kate & kyle. We go through cycles. No one wants to run fundraisers. You will burn out if you're the only ones doing it all the time. There are other expenses. We need to increase the fees and then go from there.

Ashley – the same people are doing the same things over and over again.

Aimee – we don't open our club up to the yachting community. We need to open our events up to the yachting community, to bring people in and revenue.

Nancy – we need committees. Land cruises. Events. Etc.

Dave Carnaggio – lets move on to the budget. Are we raising the fees for bar and slip fees etc. How much do we need and how to get there?

Go to the membership and say we raised fees a few hundered \$\$ and no one wants this club to go under.

Bob D – raise bar price 15% we'd bring in over \$10,000. Would be \$.30.

Steve R – in July came to board about increases. We need to define what fees are? Board has responsibility to raise fees.

Andy – reads bylaw. All fees and dues in this article can be changed but the membership must approve.

Steve r says he thinks the membership will vote it down. Andy and dave carnaggio says he doesn't think so. More discussion.

Kate – this is the reason to have silent votes so we don't have peer pressure.

Ernie says the board can raise prices without membership approval.

Shawn says raise the prices 20% to get the budget.

Jeff – If we increase the price each drink \$0.50 bring in money. It doesn't help balance the budget. Go up to \$0.75 later.

Shawn – if sales are not enough raise it 20%.

Andy – Motion raise bar prices 20% across the board. 2nd by chip. 6 vote yes. 2 board members missing. Motion approved. This includes anything behind the bar.

Ernie – says go by the budget we used last year. Jeannie says she looked at what has been brought in from the bar. Budget for last year was \$65,000.

Increases in the bar prices, does not go to the membership.

Bob B – bar increase starts now not in January.

Discussion with Ernie/Bob D/Shawn.

Bob B – are we going to discuss raising slip fees and bring to the membership.

Mike M – we raise the drink prices and they don't have a say. We're going to hit them up with slip fees too? If we hit them too hard. They might not vote it.

Neil – says do it now and take a vote to be ready for January.

Steve r – beside the slip fee, none of those have been raised since he's been here.

Kyle – it needs to happen tonight for Bob D to have bills ready and for Ernie to present it to the membership at December.

Andy motions to raise slip fees \$100. 2nd by

Dave C says we're paying \$200 towards chits, so you're keeping them then adding \$100 you're keeping our money.

Jeannie says there are no rule changes. If you pay \$200 on your bill for your chits, it goes onto your card. Chit card have not changed.

Steve R - The Board has not made a decision on that. We've given options out, but there has not been a decision.

Bob D – we'll make \$6000 from increase in slip fees.

Jeannie – people spend their \$200. If you don't spend it the club uses it for bills.

We have people that didn't even pick up their cards.

Kyle – are we increasing primary and mud slips. Yes.

Andy – says don't raise the other fees/racks yet.

Steve R – our mud slips and jet ski racks are the same price. In order to make billing easier can we change the prices. At slip assignment day there was confusion. They are \$250.

Andy motion to raise all slip fees, primary & mud slips by \$100. 2nd Steve R. 5 approve. Mark not voting. No opposed. Approved.

VII. Facility Committee – Chairman Mike Delamar – no report

VIII. By-Laws Committee – Chairman Ernie/Steve/Tanya

Resubmitting bylaw change that didn't make to newsletter to be introduced at the membership at the meeting. Becky will add to newsletter.

Addition to clarification of membership. Primary Boatless member.

Does not pay slip fees. No seniority. 10 member cap. Etc. All privileges of primary member.

Article III. Officer and Types of Members. Section I. Primary “Boatless” Member

A Primary “Boatless” Member is one having been approved by the membership and who is complying with all monetary responsibilities as a Primary Member (who does not pay for slip fees and does not have seniority rights) and must meet all other obligations in the Constitution and ByLaws. There will be a cap of ten (10) members of this clarification, to retain our identity of the club.

Kyle – we have the ability to say yes or no. if we don't like them. We don't have to vote for it. We have people who are involved in the club and want to be a part of it. Example Ashley.

Dave C – they shouldn't be able to vote on piers. What about people who have been around for a long time, like Ernie.

Discussion.

Terry says there is not cap on secondaries. We've had times when we've had multiple secondaries.

Mike M – steve R & he brought it up before. Kate brought it up. We need ballot voting. People are watching and get intimidated. There has been discussion about doing ballots. We need to uphold the ballot required in bylaws.

Bob – when we use ballots we have two people counting and adding them up, we also need to make sure everyone voting is a member and is only voting once.

IX. Old Business –

Kyle – I wrote the email. There were two motions on the floor, you cannot have two motions on the floor at any given time. Bob says we didn't have enough votes and we didn't table it.

Andy says it was brought up about this gold card. And says that lifetime membership is entitled to privileges at the club. Should be change it? Ken can't be intimidating people. Its up to the board to interpret the bylaws.

Every commodore gets this card? Any past commodore could come into the bar. Members at some point didn't have a key. When they sold the liquor license and got a club license then we got a key card. Then being behind the bar changed.

Steve R – hes never been told what the back of the card meant. You cant go into any club without your card. He can go to any club and our club and show his card. Not all people show the card. He asked the board to define it and Ken doesn't like it. As a board we need to define what a honorary member is. They can come in the club. But cannot go behind the bar. Cannot go upstairs. Theres a bylaw to be entertained.

What is an honoring card member definition. Comments about the email from Ken.

Chip asks where the gold card came from. Its been handed out for a long time.

Andy – when you look at lifetime member. Its an honorary title. It's a title. Its no different then a member getting a member of the year award. This is a lifetime member. Inactive – means you do nothing. You shouldn't get the privileges. Every member works their 50 hours so the commodore can do what they do and represent the club. Our members work, so you can do that. Andy would not hold what he does around here over the clubs head to benefit from it. he's a fair guy. You've got members who work. When you become inactive, you could become a social member. If you want access to the club.

Terry – being pass commodore twice. He agrees with Andy. He would come in and enjoy being with the membership. Once you quit you quit. Be an honorary member. It's a title, that you did something for club. You can come in when people are here. Keep it the way we talked about a few months ago.

Steve r – did you ever think there was a pension at the end of your term? (haha)
Ken is trying to change the status of the title.

Mark M – is that a bylaw regarding the card? No its like getting the member of the year plaque. As board members can we say we're not giving the cards out anymore? We give them as a gift because they work so hard for. We can revise the card.

Bob B – revise the gold card.

Discussion about bylaws. Ken says he gets everything a primary gets.

Kate – if I can interpret the bylaw. There is a \$800 initiation fee. Bob you're commodore next year but you sell your boat and decide to come back. You wouldn't pay that again. He's saying he's an honorary member and doesn't have to pay fees. Ernie says you get \$400 back when you leave.

Jeannie – the confusion is the card says lifetime member. But the bylaws show two different lifetime members. We made revisions to the primary & secondary member definitions. Cherly was corresponding secretary and was someone else's secondary, ken says active lifetime member pays dues. You can pay social member dues and be a lifetime honorary member. Bob B says that doesn't exist. Jeannie asks what are the monetary dues. Is this the first time this has ever happened? A past member wanting to stay here after selling the boat and follow the inactive membership.

Active lifetime member pays all fees, has a slip and has seniority.

Terry reads what's on his card. All privileges of the club. We need to change the card.

Steve R – if you allow ken to get the privilege that all the primary members get. We'll change our statuses.

Mike M – if I cannot afford to be a member. Then I will move on. Ken and karen can become a social member and have all the privileges of a member.

Neil – past commodores shows up with a boat and wants a slip do we just give them a slip.

Dave carnaggio – why are we letting ken threaten this club. And we're letting them go on.

Kyle – how many times in the past has ken threaten this club about going behind the bar and having us throw him out. Karen should not be doing our taxes. It's a conflict of interest. Does resigning entitle him to privileges to the club? Randy resigned. It costs less than \$1 to be a social member here. How many more times are we going to keep letting them bully us.

Mike m – asked them why they don't want to be social member.

Terry says technically anyone coming into the club are supposed to sign a book.

John S – this whole ordeal is over ken and karen? He's witnessed stuff going on with them why can't we ban them.

Discussion.

We need to define the bylaws. The gold card is an honorary distinguish.

Becky – whatever we decide make sure it says they are welcome to come in when others are here.

Steve R motion add to definition of Inactive Lifetime Members would be they would have be able to attend club events and meeting. No privileges behind the bar or office or in the building unless the club is open and an active card carrying member is present.

Bob D –can we just add you have all the privileges of a guest.
Have the privileges of any other guest... it will have to be defined.
We need to be specific.

2nd by neil on steve r motion. 6 voted yes. No opposed. Motion passes.

Ken, Karen, Liz & Jerrys cards need to be deactivated.
This has to go to the membership to be approved as a bylaw change.

The motion that was null because there was never a pass or fail with regards to granting them privileges. Their cards should be deactivated.

The membership meeting information was based on a board meeting motion that was never finalized. Bob B says turn the cards off.

X. New Business - non

XI. Good of the Club -

John S – we should try to keep what happens at these meetings in house. Members talk and it gets around the yachting community.

Steve R - there's been a lot of conversation the last couple months about the gift card and chit cards purposes are. There were lots of options for the cards. We've been assuming the fees that go hand and in hand with the transactions. Can we download money, can we use a credit card, we have an idea of where we want to go. the bylaws are going along with how we want to use them. We've said a lot of stuff. We need to define what we're doing.

Jeannie – chit cards the function the same way the did before. According to the rules and bylaws the old register, your card number was labeled a gift certificate in the computer. We've replaced that number with a new card. It is still your chit money you gave the club at the beginning of the year and given back to be used at the club. She's had people come to her to add more money onto their card. We've been doing it the same way as we've been doing. Its your chit money. Its in a different plastic card.

Mark M – members have approached him asking if the gift card money is rolling over to next year. As he was told and as he thought when the system was “sold” to the membership the money would roll over.

Jeannie - You give the club the money and we give it back to you to spend at the club. The club never made a decision about anything else. At the end of the year if you didn't spend your money, it would go back to the club.

Bob b – says that we were told that since we got the cards late the money would roll over if we didn't use it.

Jeannie – says no decision was ever made about the money.

Lots of discussion.

The cards were available before opening and you had to get training to get the card. Jeannie says if you at the board want to make a decision now and let the membership keep the money for this year, you can do that. Its not her decision. Let them keep spending it. Theres a lot of chatter and it was never discussed.

Steve R – we no longer have the old system, make a decision. You cant put money on your own card. Define what we're going to use out of the new system.

Jeannie says she sent emails out and there were times at membership meetings to train people. And members didn't come. She gave plenty of notification. Members don't come to her for cards. They're going to other people. She is asking the board to make a decision. Are the chits going to expire?

Jeannie keeping it simple she knows how to put the chits in and if she has to add more she has a different record to put it in to keep track of what they can keep at the end of the year. The square automatically going to the quick books, it causes some issues.

We need specific instructions for the chits/card. We need membership training.

Shawn – someone on A pier is a cpa. Looking for hours, can help jeannie. Greg Heidman. No member should be doing the taxes, we need an outside organization. Tax people are not that expensive.

Jeannie – use the chit card exactly the way its always been. Cannot use for display case, cannot use to pay for an event ticket, cannot use to rent the hall, cannot use on opening day.

Erni -Cannot use to pay for the bar bill for the rental per the rental agreement.

Chits will be withdrawn if not used by January.

If the board wants to extend the chit time until March since they didn't get the card until March, then we can. However they should have to rejoin in January as a member in order to get the right to use the chits.

Kyle asks do we let jeannie load the cards. Yes.

We will take the money off end of January. Membership has been told over and over. If you don't attend the meetings or read your minutes that's on them.

Motion by Steve R . Second All . Adjournment 9:37pm
Minutes by Recording Secretary, Aimee Mitchell

Motions:

Important Decisions: